# INDUSTRY NEWS

#### Vietnam Livestock | Animal Health | Animal Nutrition

#### Vietnam aims to reduce microbial contamination of pork

SafePORK Project aims to reduce microbial contamination of pork in the traditional retail market, in which the Salmonella infection rate decreased from 52% to 24%.(Source: Vietnam Agriculture, April 03<sup>rd</sup> 2023)

## Fisheries exports estimated at USD1.85 billion in Q1

Fisheries export value was estimated at USD1.85 billion in the first quarter (Q1) of this year, a fall of 27% compared to the same period last year due to lower consumption and import demand under the impacts of inflation and economic recession, according to the Vietnam Association of Seafood Exporters and Producers.

During Q1, shrimp exports earned USD577 million, a YoY drop of 40%, while the export of tra and tuna fish brought home USD447 million and USD179 million, down 32% and 31%, respectively.(Source: Voice of Vietnam, April 03<sup>rd</sup> 2023)

# Dairy businesses expect to improve profit margin



Dairy producers will see gross profit margin recover in 2023, as pressure from raw material costs eases.

Analysts believe that milk powder prices will

cool down in 2023 due to reduced import demand from China and global demand for milk may weaken in the short term. Therefore, dairy producers will see gross margin recover in 2023, when the pressure from raw material costs eases.

According to VNDIRECT Securities Joint Stock Company (VNDIRECT), the gross profit margin of dairy businesses is likely to improve in 2023 because the price of milk powder the raw material for milk production - has cooled down. As of March 21, 2023, the price of milk powder has decreased by 29.8% year-on-year and 32.1% lower than the peak in March 2022.

Milk powder prices are forecast to continue to decline in 2023 due to reduced import demand from China and weak global demand for milk in the short term, while milk powder production will increase in 2023.

The dairy industry is facing both advantages and challenges. Therefore, businesses are not confident in setting high growth targets.(Source: Vietnam Plus, April 19<sup>th</sup> 2023)

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## Vietnamese poultry meat exports increase

Poultry meat exports have shown signs of recovery since the beginning of the year, according to the Department of Livestock Husbandry.

Vietnam earned USD1.6 million from exporting poultry meat in February, marking a two-fold increase compared to January and higher than the USD86,500 in revenue recorded in the same period in 2022.

After exporting the first batch of processed chicken to Japan, businesses successfully negotiated with other importers from Hong Kong (China), Russia, Belarrus, Kazakhstan, Armenia, and Kyrgyzstan t.

The South Korea was the biggest importer of Vietnamese poultry meat during the reviewed period, accounting 28.6% market share, followed by Malaysia and China.The export value of poultry eggs reached more than USD501,500 in February, two times higher than the same period of last year.

(Source: Voice of Vietnam, April 27<sup>th</sup> 2023)

# Price of foreign beef "beat" domestic beef

Officially imported beef is getting cheaper and cheaper, and it is suitable for many people's consumer tastes, making it more difficult not only for the beef cow industry but also for other foods in the country.

Right in the livestock capital of Dong Nai, imported frozen beef products are dominating from shops to markets and supermarkets, especially online sales channels thanks to their highly competitive prices.

According to the research, beef imported to Vietnam mainly comes from Australia, the US and more recently from Canada, Japan... Recently, at an event promoting Australian beef, this country's officials said: In 2022, the export turnover of beef products to Vietnam would reach USD 160 million in two forms: post-slaughter products and whole live cows. Vietnam is a potential market for beef products because the current beef consumption of Vietnamese people is still low, about 10% in the diet. (Source: Chan Nuoi Vietnam, April 18<sup>th</sup> 2023)

# Finding the reason for the high production cost of Vietnamese shrimp

On Shrimp farming in Vietnam only has approximately 40% success rate, causing high shrimp production costs, posing many challenges for the shrimp industry in 2023. 2023 is considered a difficult year for Vietnam's shrimp exports. In addition to the influence of many factors from the market, the high production cost also poses many challenges for Vietnam's shrimp industry.

Mr. Truong Dinh Hoe, General Secretary of Vietnam Association of Seafood Exporters and Producers, said that Vietnam's shrimp production cost is currently higher than that of other competitors in the world market, especially Ecuador. To be more specific, the cost to produce a kilogram of shrimp (50 shrimps/kg) in Vietnam is from USD3.5 to 4.2/kg, while in Ecuador it is only from USD2.2 to 2.4/kg, and in India is from USD2.7 - 3.0/kg. (Source: Vietnam Agriculture, April 17<sup>th</sup> 2023)







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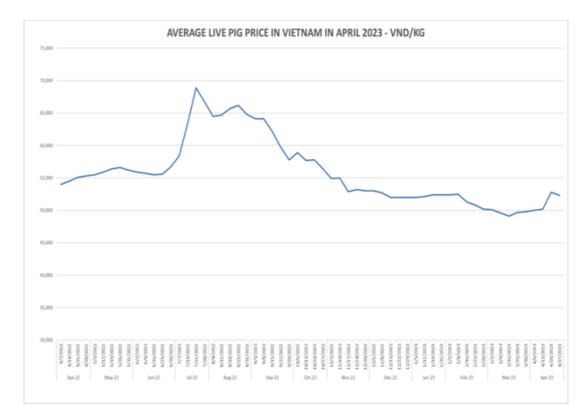
### Live pig price in April 2023

In this April, the domestic live pig price has not been stable during the month. The average price of live pig for the whole country was about VND 51,325 per kilogram, up 3.4% compared to the last month but down 6.2% against the same period last year.

After the price decline in the first quarter, the domestic live pig price began to recover slightly in April. Accordingly, as of April 24, the price of live pig increased by about 5% compared to the end of March to VND 53,000 - VND 55,000/ kg. However, this figure is still 3.5% lower than the same period last year.

Commenting on the cause of this price recovery, talking to the writer, Mr. Nguyen Van Trong, Former Deputy Director, Department of Livestock Production, currently Vice Chairman of the Vietnam Association of Farms & Agricultural Services, said demand gradually increased slightly as the number of tourists increased. Besides, people's demand also increased after a long time of decline due to the impact of the economic downturn. Many people lost their jobs and their incomes decreased accordingly.According to analysts of VNDirect Securities Joint Stock Company, the number of pigs sold off to the market due to the impact of the African swine fever outbreak has gradually decreased, so the pressure on meat supply to the market has also lessened. Concerns about oversupply also subsided when many farmers stopped restocking activities and large enterprises did not have plans to expand their pig herds.

According to data from the Ministry of Agriculture and Rural Development, small pig farmers have now halved from about 4 million households before the outbreak of African swine fever. Currently, the scale of pig farming by farm size accounts for about 55% of production.(Source: Anovafeed and Vietnambiz, April 2023)



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